

OSA - 4768-64

15 October 1964

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Dear Frank:

Inasmuch as the subject of AMPEX vs Parsons, as the supplier of the Wide Band Recorders and ancillary equipment under the follow-on EMR procurement, was given more than token attention during our recent negotiations, it is our belief that periodic reports on progress will be beneficial to your office.

Enclosed please find one (1) copy of our Letter Contract #2211 issued to the Ralph M. Parsons Company, 151 South DeLacey Avenue, Pasadena, California.

Letter Contract #2211 issued because of the rigid schedule requirements of the EMR Program initiates a development program on a fixed price basis for a Wide Band Vehicle Recorder and Ground Recorder/Reproducer System. This development program is undertaken as a parallel effort to the Recorder System presently being developed by Ampex Corporation under our Purchase Order #1799. If the Parsons development program is successful, it will enable us to relieve the sole source situation with Ampex Corporation. As you are aware, Ampex's performance under our Purchase Order #1799 has left a lot to be desired.

It is anticipated that the definitive superseding fixed price purchase order will be negotiated during the week of 9 November 1964. Upon the accomplishment of said negotiations, the definitized purchase order will be forwarded to your office for approval.

It is trusted the contents hereof will prove suitable for its intended purpose. Please contact the undersigned in the event additional information is desired.

Best Regards,


Jim

Encl.